



## **Tridium® Inc. Selected to Provide Energy Monitoring Project to Virginia State Agencies**

**Richmond, VA, September 2003** - Tridium, Inc., a leader in Internet-based energy technologies, and the Commonwealth of Virginia, today announce the planned installation of Tridium's innovative Vykon Energy Suite to monitor and control energy costs throughout the Commonwealth. The project, which will be implemented in many major state universities, prisons, and administrative buildings, is the largest energy-monitoring project to date within Virginia.

The project will help participating state agencies to meet the objectives of Governor Mark R. Warner's Executive Order 54 (03), directing the Governor's Secretaries and all executive branch agencies in Virginia to reduce energy costs and consumption in state government operations. Governor Warner set a short-term goal for all agencies to reduce energy consumption by at least seven percent by 2004, and 10 percent by 2006, when compared to a 2002 baseline. Each agency will be required to monitor and report energy costs, consumption, and implementation progress of the energy management plan.

"I am pleased to see steps taken that will address energy conservation and fiscal responsibility throughout the Commonwealth", said Governor Warner. "The Department of Mines, Minerals, and Energy (DMME) is to be commended for being proactive in managing our energy resources. This project with Tridium will directly address important steps of Executive Order 54 and I am happy to have a Virginia company involved."

Tridium's Vykon Energy Suite will be used to integrate data from utility meters and energy management systems for the purpose of monitoring consumption and costs. The sophisticated analytical tools within Vykon Energy will allow the state to identify the most effective energy procurement strategies and demand-side management opportunities. The real-time capabilities of Vykon Energy will provide the state with instant notification of potential unfavorable conditions, allowing it to reduce peaks that typically constitute a major portion of the energy expense.

"We are very excited to have Vykon Energy chosen as the technology to implement this groundbreaking project," said John Petze, President and CEO of Tridium. "The state has made a major commitment to energy conservation with such a comprehensive program".

As part of the executive order, Governor Warner directed DMME to draw on the expertise of other state agencies. Virginia Commonwealth University (VCU) will contribute energy and facilities management experience to the statewide project. Project costs will be better managed by leveraging the resources of a state agency.

### **About Tridium**

Tridium Inc. develops and markets a universal software platform - known as the Niagara Framework - that allows companies to build software applications for accessing, automating and controlling smart devices over the Internet or intranets. This open, Java-based framework integrates diverse systems, devices and communications standards into an interoperable, Web-enabled application environment. In addition, Tridium offers Vykon, a software suite that is powered by the Niagara Framework and specifically designed for building automation and energy services applications.

Tridium is a privately held software company headquartered in Richmond, VA, with subsidiaries based in London and Singapore. The company has established key strategic alliances with leading corporations in the energy services, building control, home automation and industrial



control industries. Tridium markets its products to value-added resellers, original equipment manufacturers, a network of Vykon Energy Resellers and Tridium Systems Integrators. Additional information about Tridium is available at [www.tridium.com](http://www.tridium.com).

### **About Executive Order 54 (03)**

Wise use of taxpayer dollars and efficiency and economy in government demands that state agencies are prudent in their use of energy. Governor Warner, under Article V of the Constitution of Virginia and under the laws of the Commonwealth, including but not limited to Chapter 1 of Title 2.2 of the Code of Virginia, is directing the Governor's Secretaries and all executive branch agencies to reduce energy costs and consumption in state government operations. Governor Warner has set a short-term goal for all agencies to reduce energy consumption by at least seven percent by 2004 and 10 percent by 2006 relative to a 2002 baseline.