



**FOR IMMEDIATE RELEASE:**

## **Tridium, Inc. and FAMCO Lighting Pty Ltd. Announce Agreement to Utilize the Niagara Framework® in MasterMinder® Emergency Lighting Monitoring and Testing System**

**Richmond, VA, USA June 10, 2005** – Tridium, Inc., inventor of the Niagara Framework® and leader in Web enabled integration and software automation technologies, and FAMCO Lighting®, a market-leading global brand of HPM Industries, the Australian Electrical Group, today announced an OEM agreement. FAMCO Lighting will employ Tridium's Niagara Framework® for the development of its latest web-enabled MasterMinder® Emergency lighting control. A significant feature of FAMCO's MasterMinder system will be its controllability over the Internet and to provide its BACNet, LON and Modbus interfaces via the Niagara Framework. The browser-based application will provide a simple, user friendly interface for configuring and testing the FAMCO Emergency lighting systems, Alarm Management and optional notifications via pagers, sms, e-mail etc., and the storage of tests results into a secure database for retrieval analysis and Health and Safety compliance reports.

In addition, a special pre-configured MasterMinder web-page module will permit installers to configure lighting systems through a browser, significantly reducing commissioning time. An optional interface via the Niagara Framework will also allow End Users, Contractors and Consulting Engineers to design and specify open and integrated enterprise building solutions to better suit individual user needs. "We are very excited to announce this relationship as it positions FAMCO Lighting at the forefront of technology," said Robert Lewit, Managing Director FAMCO Lighting. "The Niagara Framework with its quick start configuration will enable our customers to immediately see the benefits of web-enabling their lighting and electrical distribution systems. Systems integrators will appreciate a pre-built application that significantly reduces integration costs while assuring a trouble-free installation".

As part of the agreement, Tridium will also assist FAMCO Lighting in the development of the application, which will run on a private labeled hardware platform developed by Tridium. "The MasterMinder configuration is a great example of how organizations are utilizing the Niagara Framework to quickly develop integrated solutions for connecting diverse smart devices and managing them over the Internet while reducing their time to market", said Martin Hodder, Tridium Vice President, Asia Pacific Sales. "We welcome FAMCO Lighting to the Niagara Appliance program and applaud their vision and quick response to this market opportunity."

### **About Tridium**

Tridium is the inventor of the patented Niagara Framework®, a software framework that integrates diverse systems and devices—regardless of manufacturer, communication standard or software—into a unified platform that can be easily managed and controlled in real time over the Internet or intranet using a standard web browser. Niagara provides many benefits across a wide variety of customer applications including: building automation, energy services, remote site management, service bureaus and maintenance management.

Tridium is a privately held software company headquartered in Richmond, VA, USA, with subsidiaries based in Singapore and London. Tridium markets its products to value-added

resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at [www.tridium.com](http://www.tridium.com).

#### **About FAMCO Lighting Pty Ltd.**

FAMCO Lighting® is a market-leading global brand of HPM Industries Pty Ltd for 'intelligent' networked Emergency Exit Lighting Systems in Australia and New Zealand.

For more information visit [www.famco.com.au](http://www.famco.com.au)

#### **About HPM, the parent company of FAMCO Lighting Pty Ltd.**

For over 75 years HPM has proudly manufactured and distributed electrical products in Australia, New Zealand and all over the world.

HPM employs over 1,000 people operating from multiple facilities and factories in Australia and New Zealand. With corporate offices strategically located in both Australia and New Zealand and hundreds of supply partners worldwide, HPM boasts enviable distribution capabilities. Export sales are made to more than 30 countries throughout Asia, the Pacific, Europe and North and South America confirming HPM's position as a player in the global community.

For more information visit: [www.hpm.com.au](http://www.hpm.com.au)

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